

5550 Wild Rose Lane, Ste. 400, West Des Moines, IA 50266 • 515.225.8079 • Fax 877.478.0926 • www.iemsa.net

<u>OUR HISTORY</u>: Founded in 1987, IEMSA has been actively involved in emergency medical care in Iowa. The Iowa EMS Association has been the guiding force in:

- Initiating and supporting EMS legislation for funding of training and equipment for ambulance services in lowa.
- Representing its members on task forces, advisory groups and boards at the local, regional, state and national levels.
- Addressing issues that affect EMS services through service director meetings and educational programs.
- Establishing a communication link for its members through a newsletter that provides updates on current EMS happenings.
- Bringing nationally recognized speakers and topics to a statewide Annual EMS Conference and Trade Show.

<u>OUR PURPOSE</u>: The Iowa Emergency Medical Services Association strives to continually improve emergency medical services in Iowa by:

- Promoting and advancing the quality of care and professionalism of those who deliver emergency medical care throughout lowa.
- Promoting and providing public education and information related to emergency medical care.
- Serving as a channel of communication for local and county EMS groups to share their concerns with state and national agencies.
- Promoting the development of the highest ethical standards for EMS care providers.

## AFFILIATE MEMBERSHIP LEVELS / DUES









(501-2,499 Calls/Year)

(> 2,500 Calls/Year)

PROMOTING TEAMWORK among those who are dedicated to saving lives and helping the sick and injured. As an Affiliate Member, your organization would join hundreds of other lowa EMS Services and Organization affiliate members who support the lowa EMS Association in its efforts to:

- Provide a forum for Service Directors to voice their concerns about issues such as Medicare reimbursement, OSHA requirements, etc. through the EMS Service Directors Committee meetings.
- Offer up-to-date information and affordable CEs & CEHs at the lowa EMS Annual Conference & Trade Show, Regional EMS Billing &
  Documentation Conference, Uh-Oh Peds! Conference, Leadership Conference & Service Directors Networking Event, Leadership Academy and
  more.
- "The Voice" Member Newsletters to all members to keep them current on issues affecting them, as well as an opportunity to gain optional CEHs from the self-study article.

## YOU WILL

- Partner with IEMSA to facilitate change by retaining a lobbyist to be your voice in the lowa legislature, as we advocate for EMS providers of all types and levels across lowa, as well as continuous funding for EMS providers and the Bureau of EMS.
- Opportunity to participate in important survey's that are taken to establish the "VOICE of EMS" that is presented on the hill.

## AFFILIATE MEMBERSHIP BENEFITS

- Job Openings at your organization can be posted to our JOB POSTING
  area of the iemsa.net website. Just complete the application at this
  link— http://www.iemsa.net/employment.htm when you have an
  opening—and we will post it for you. Your organization must be
  an active member to post. No limit on how many postings or their
  time opening time period. Our Job Board is, more effective, and less
  expensive than other job sites, like monster.com.
- FREE IEMSA Individual Membership(s) based on Affiliate Level --for a provider from your organization
  - Affiliate Level 1 Members receive
  - (1) Free Individual Membership to IEMSA--(\$30 Value)
  - Affiliate Level 2 Members receive
  - (1) Free Individual Membership to IEMSA--(\$30 Value)
  - Affiliate Level 3 Members receive
  - (2) Free Individual Memberships to IEMSA--(\$60 Value)
  - Affiliate Level 4 Members receive
  - (3) Free Individual Memberships to IEMSA--(\$90 Value)
- 25% off (1) 10x10 Exhibit Booth at the
- IEMSA Annual Conference & Trade Show
- (1) FREE Seat in the Pre-Conference Leadership/Management Workshop at the Annual IEMSA Conference & Trade Show--held in Des Moines every November-- (\$120 Value)

- Deep Discounts on Equipment and Products --Your service/ organization will be automatically enrolled in the Group Purchasing Program-- once you're an affiliate member of IEMSA, within 5-7 days from purchase of your IEMSA membership Boundtree will activate your account to apply IEMSA discount levels to your account. This benefit alone will more than re-pay your membership dues with the discounts you see as you order products you order. You will enjoy FREE Shipping as well. Contact Bound Tree Medical for more information:

  Tim Young, Account Manager--Direct: 614-591-4657 | Tim.Young@ boundtree.com OR Brooke Hunt, Account Manager--Mobile: 712-308-1092 | brooke.hunt@boundtree.com
- Ground Emergency Medical Transportation (GEMT) Program On-Boarding Services with PCG (Public Consulting Group) at a Deep Discounted Contingency Fee—Your service or organization will automatically be allowed the deep discounted contingency fee % with PCG (Public Consulting Group) negotiated at 9% for Affiliate Level 1 + 2 and 11% for Affiliate Level 3 + 4 Members. There are no up-front fees. The PCG Contingency fee will begin once all on-boarding tasks are completed and enhanced GEMT revenues are received by your service. The contingency fee will be applied to the GEMT Federal Share portion of the provider's reimbursement only. IEMSA negotiated the fee rate only. All other terms of the contract are negotiated and contracted by your service with PCG.

This is not a billing service, PCG is a specialize GEMT consultant, your contracted billing service (if you have one) or in-house billing service will still file the claims. PCG's goal is to assist IEMSA members in maximizing supplemental reimbursement while reducing audit risk and maintaining compliance with ever-changing state and federal policies. Contact: Miles Brown - 720-274-6305, mbrown@pcqus.com

 Medicare Survey Assistannce Services -- with PCG -- 20% off --Contact: Miles Brown - 720-274-6305, mbrown@pcqus.com



## AFFILIATE MEMBERSHIP APPLICATION









(501-2,499 Calls/Year)

(> 2,500 Calls/Year)

**TO JOIN IEMSA ONLINE:** <u>Go to http://iemsa.net/member\_account.htm</u>-Click the 'Login Here" button. You will be prompted to log-in to your IEMSA Account to register--Usernames are set to the email address on file and everyone's temporary password is set to IEMSA2014 which is case sensitive and contains no spaces. Passwords can be reset at this time.

Don't have an IEMSA Account? click on the "Guest Registration" Link to create an account:

Once Logged-in--go to the "Online Store" tab at the top of your screen, click on the "Individual Membership" icon, add to your cart, process payment and you're now registered. You will receive a receipt and confirmation immediately by email. The payment options include: credit/debit card or select "Mail my Check". Memberships are not activated until payment is received. Mail Checks to: IEMSA, 5550 Wild Rose Lane #400, West Des Moines, IA 50266.

50 Wild Rose Lane # 7-478-0926. You wi	AlL OR FAX: Complete this 400, West Des Moines, IA II recieve a confirmation en a mailplease contact the	50266 or FAX with Cr nail once your payment is	redit Card Info this form to: s rec'd and/or processed.	
edit Card or FAX/	EMAIL AFFILIATE Memb	ership Application:		
O LEVEL 1-\$50/YEAR	O LEVEL 2-\$100/YEAR	• LEVEL 3-\$250/YEAR	○ LEVEL 4-\$350/YEAR	
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	mbership Email Address (mano Affiliate Level 4 receive -(3) F		IA EMS Certification #	
PAYMENT METHOD:	O MasterCard O	Visa O C	heck Enclosed-Payable to IEMSA	
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